



Ryan Kaitting
BIO & TESTIMONIALS



**CUSHMAN &
WAKEFIELD**
Waterloo Region



Who is this Ryan Guy?

Ryan Kaitting



Ryan Kaitting

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Professional Expertise

Ryan Kaitting is a Senior Vice President at Cushman & Wakefield Waterloo Region Ltd. with a focus on retail, restaurants, office and investment properties. Ryan possesses unparalleled market research and marketing communications skills that have been honed over 16 years of industry experience allowing him to excel in tenant representation, site selection, lease negotiations and sales for a variety of commercial owners, users and investors.

Ryan is a very skilled and well-rounded agent with a tireless work ethic and proven negotiating ability that allow him to deliver exceptional results to landlords, developers, sellers, investors and both local and multi-market buyer/tenant mandate accounts. Ryan is a proven producer having completed more than 200 transactions throughout 2017-2020. He earned the Top Retail Sales and Leasing Agent in 2018 and 2020, as well as an Emerging Broker of Distinction award at Cushman & Wakefield Waterloo Region Ltd. in 2018.

Ryan has a passion for food and loves working with local and regional restaurateurs, chefs/operators who bring unique and creative new concepts to the Waterloo-Wellington area's brilliant hospitality scene. Ryan prides himself on building long term relationships with his clients, community and peers and is an active member of the International Council of Shopping Centres (ICSC) as well as a volunteer and Brand Ambassador for The Food Bank of Waterloo Region.

Education

Ryan graduated from Conestoga College in 2004 with academic distinction in their Marketing Program. Upon graduation, Ryan and his scholastic team were presented with the 2004 Waterloo Furniture Products International Marketing Award and the 2004 Brick Brewing Co. Advertising Award. In his final year of studies Ryan competed in the 2003 Ontario Colleges Marketing Competition where he attained an award in Entrepreneurship.



What people are saying about **Team Kaitting**

Ryan, I am writing to you to thank you again for all of your services during our lease negotiations. You were very professional and prompt in dealing with our concerns while negotiating the lease. Your attention to our concerns and details is very much appreciated. I would highly recommend you to anyone requiring your services and will definitely contact you for our future needs.

Kirit Gohil, Franchisee



I contacted Ryan Kaitting looking for a unit to start up a new business. He was extremely knowledgeable regarding all of Kitchener/Waterloo, and the availability of the size of unit I was looking for. He listened carefully to my needs/wishes, and took me to view some options after first discussing possible locations. Within the same day, we found a location for my new business.

Ryan was extremely helpful and efficient in helping me understand, and negotiate with the management of the location. Within a week we finalized the deal at a rate I was comfortable with, and with the location improvement that I required.

I would highly recommend Ryan for your commercial real estate needs, as I will definitely be using him in the future. Thank you, Ryan!

Andrew Lake, Agency Field Consultant





What people are saying about **Team Kaitting**

In my capacity as a Senior Property Manager with Canlight Hall Management I have used the services of Ryan Kaitting extensively for my commercial leasing needs in the Kitchener-Waterloo area over the past few years. He has successfully conducted marketing programs for restaurant, retail, office and medical space on my behalf. I am always impressed by Ryan's perseverance and attention to detail. He has often gone 'above and beyond the call of duty' to complete a deal. Ryan has strong marketing skills, impressive knowledge of the local market and truly understands the 'art of the deal'. I would highly recommend his services and would be happy to provide a reference.

David Barkin, Senior Property Manager



We found Ryan to be very easy to work with and very conscientious. He worked hard to find space that was right for us and was always available to address questions and issues. We'd highly recommend him.

John Balch, President





What people are saying about **Team Kaitting**

I began working with Ryan Kaitting when the need to relocate my adult dance/fitness studio arose. I had very specific requirements in terms of necessary square footage, budget, target market and desired area. Ryan was extremely informative with regards to the market conditions and the available spaces that could potentially suit my business' needs. He provided market surveys, arranged property tours, brought out contractors for interior improvement estimates and worked diligently with Landlords to secure the perfect location for me.

Finding everything on my wish list proved to be a challenge, but Ryan managed to identify an ideal site in Waterloo and effectively negotiated the lease for me. I am very pleased with my new place of operations and would highly recommend the services of Ryan Kaitting to anyone interested in Tenant Representation. Thanks again, Ryan, for all of your efforts!

Leanne GiiLck, Owner



Ryan has diligently worked on a number of commercial sales and leases for me and my investment portfolio since 2012. He has proven to be hard working, responsive and attentive to detail. His formal training in marketing was evident in both promotional materials and overall exposure of my properties. I would heartily recommend Ryan for all of your commercial real estate needs.

Dr. Stephen Code, SBC Investments (2014) Ltd.





What people are saying about **Team Kaitting**

We have operated two successful locations in Oakville and Mississauga over the past 10 years and were anxious to set up shop in Waterloo Region. Ryan offered his services as a tenant representative and explained to us all of the details involved with this agency relationship. He was very professional, informative and efficient throughout the process. Less than two weeks after our first meeting Ryan found an ideal space in North Waterloo and worked diligently to negotiate a great deal on our behalf.

We have worked with many real estate professionals over the years and found that Ryan offered an unrivaled level of service in comparison. He kept the communication flowing and was readily available at all times to assist us with whatever we needed. We would not hesitate to work with him again.

Fran Robertson, Owner



We wanted to take the time to thank you for all your efforts and thoughtful consideration in finalizing the leasing of the location for our new franchise in New Hamburg. As each new challenge arose you professionally, and patiently, presented options for a resolution. We will be pleased to work with you again on future endeavors.

Matt and Jackie Rolleman, Owner/Operator & Franchisee





What people are saying about **Team Kaitting**

Dear Ryan,

Karin and I want to express our sincere gratitude for your hard work, expertise and professionalism in selling our business property. As you know, we had previously listed the property with one of the “global names” in commercial real estate. We were extremely disappointed by their passive “list and sit” approach. The lack of active servicing by them produced limited showings and no real prospects.

By contrast, you explained what your marketing approach would be, you assured us you would actively service our listing and true to your word, you implemented and delivered what you promised. The end result was you attracted and landed the right buyer leading to the sale of our property in a little over a month.

We admire and respect your knowledgeable, honest and straight-talking style. You kept us informed at all times and your professional approach and friendly demeanour are world class.

Thank you for delivering the results we wanted and for the exemplary way in which you conduct business and yourself. We highly recommend you and without a doubt, you rank amongst the very best Real Estate Representatives we have dealt with over the past 35 years.

Continued success Ryan,

Len Luksa, President



Hi Ryan,

I want to thank you for all your efforts in selling Marbles Restaurant in Uptown Waterloo. My parents really appreciate it and have mentioned several times that they’ve been very impressed with both your professionalism and your approach. They built this business over a few decades and raised a family off of it, so you can imagine how personal this process has been for them. I just wanted you to know that you’ve made this a very positive transition.

Jay Drexler | Director, Retail Leasing





What people are saying about
Team Kaitting

Hi Ryan,

We would like to thank you for all of your hard work and dedication to helping us find the 'perfect' location for our business! Your professionalism and knowledge really made this an enjoyable experience! We would definitely recommend you and look forward to working with you on future requirements.

Cheers,

Julielynn & Craig Miller, Owners



Ryan is a pleasure to work with! He is enthusiastic, energetic, outgoing and quick with a joke! By thoroughly researching and knowing the product, he will listen and develop the best strategy to help you achieve your commercial real estate needs!

Dr. Feng Lee

Dr. Lee Health and Wellness Centre





What people are saying about
Team Kaitting

Hello Ryan,

I want to say what a pleasure it was working with you on my offer to lease at the Shops at Waterloo Town Square. You were always professional, pleasant to work with and were a huge help to me in my decision to move to Waterloo.

Thank you so much!

Mary Reger, Owner/Operator



In March of 2016, I was introduced to Ryan Kaitting from Cushman & Wakefield. I was interested in starting my own Herc's Nutrition store, so I was on the hunt for a location. Right from the start, Ryan was always there to answer any question and offer guidance whenever it was needed. We developed a rapport with each other and have become friends. Because of Ryan's hard work and commitment, I was able to move forward and open a Herc's location in Peterborough. He even went as far as to make the drive for the grand opening. It was a pleasure working with him and hope to do so again in the future.

Stathis Theofilopoulos, Owner

Herc's Peterborough, ON





What people are saying about **Team Kaitting**

I called Ryan Kaitting to assist me with site selection for my café as the building I was leasing in was sold to an owner occupier. I didn't have much time to work with and needed to ensure that the new location would not only be cost efficient, but would allow my loyal customer base easy access. Ryan was awesome at identifying my needs and quickly responded with qualified options for us to tour. He showed me two turnkey cafe locations and by the second site visit we had found the perfect fit for my business. Ryan was able to negotiate a very attractive deal for me with the landlord including breaks on the rental rates and generous tenant inducements. If you're a restaurateur like me I would highly recommend working with Ryan Kaitting as your tenant representative.

Thanks again for all of your help, Ryan!

Dan Dudack, Owner/Operator



I was introduced to Ryan as a new operator for Herc's Nutrition looking for opportunities in the City of Waterloo. Ryan found me an off-market opportunity in a high traffic plaza with strong anchors that included a brand new 17,000 SF co-ed gym that had yet to be announced. He made sure that I got the optimal spot right beside the entrance to the new gym and negotiated an excellent lease for me with a lot of time for a buildout, free rent and a cash allowance from the landlord. Ryan was involved every step of the way throughout the process of securing and opening the store and I cannot thank him enough for his efforts. I would recommend Ryan Kaitting for any business owner in need of tenant representation.

Zakria Allabbad, Owner
Herc's Waterloo, ON





What people are saying about **Team Kaitting**

The biggest thing that I appreciated with Ryan was that he never rushed you through the process. Having dealt in properties for sometime I thought I had a very good grasp on the market, but I learned early on that the commercial side of things can be very different and can add some hiccups along the way. Ryan always took his time and explained everything with great detail. He always wanted to make sure that I was clear and comfortable and I never felt pressured to make a quick decision. Ryan knew the market very well and knew what could be done and what couldn't. Pretty much from the very beginning what he forecast would happen, happened. No matter what time of day I could email or text Ryan and would get a quick response. I would highly recommend Ryan if you are new to the commercial side of things or have had dealings on that side of the market. Either way you are in good hands.

Derek Boyd, Owner

Herc's Highbury, London ON
Herc's Sherwood, London ON



I just wanted to share a quick note and let you know how much I appreciated your speedy and diligent work in finding our 830 Norwest location. Herc's Nutrition is a leader in the health and fitness community and we serve fresh made protein shakes, so being located so close to the biggest fitness facility in Kingston has been monumental to our success. You were also extremely helpful in smoothing over some initial lease issues with RioCan, which could have delayed our Grand opening. I'm very glad I decided to work with you. Thanks again for a job well done, I would certainly recommend your services, and will hopefully be calling upon them again myself for my next store.

Thanks Ryan!

Ryan Leonard, Owner
Herc's Kingston, ON





What people are saying about **Team Kaitting**

We began working with Ryan in the early stages of our business planning, and he was a great help in finding and securing the right space for our business. Despite being young and first time business owners, Ryan treated us with utmost professionalism and took our search for a location seriously. His communication was excellent with his prompt replies and frequent updates. He is not someone you need to chase down for a reply. Although our search for a location took us many months and investigations, Ryan did not give up on us, and ultimately we found just the right spot for our storefront in our desired location. It was an absolute pleasure to work with Ryan, and we highly recommend his services. He is reliable, professional, and has a great attitude!

Ryan helped us realize our dreams with his support and guidance, and we thank him greatly for that!

Ellin Park & Kevin Choi, Owners

ZERO WASTE BULK

Working with Ryan was a phenomenal experience. Hands down. His know-how and eagerness to help made us confident that he had our best interests at heart throughout the entire process. Ryan guided us through our first time finding a new office space and was always available to answer any questions that we had. He was organized, punctual, and most importantly, knowledgeable - he often knew what we needed before we were aware of it. The team loves our new space, and that's all thanks to this gentleman. I would highly suggest working with Ryan!

Brandon Hardy, Co-Founder & Creative Director





What people are saying about **Team Kaitting**

Working with Ryan was the best choice we made when searching for our location. After going through several agents, we had the pleasure of meeting and working with Ryan. His level of professionalism, focus, work ethic and general knowledge of the commercial real estate industry is second to none.

In our minds, there is only one commercial realtor we would ever consider, Ryan Kaitting. He found us the perfect location for our restaurant, and he'll do the same for you.

James Frangos, Chef/Owner



I had the pleasure of meeting Ryan by chance at one of our City Pizza locations in 2017. Back then, I only had 5 locations. Ending 2019 with Ryan, we are just finishing a lease for City Pizza #10!

Going into 2020 with 10 locations strong, City Pizza has basically gone from a small franchise to one that has begun to flirt with the bigger players in the franchise world. Ryan's positive energy is infectious making you believe that you can achieve anything, and as you can see from our track record, adding 5 locations in 2 years is quite impressive. Always smiling, Ryan is a delight to talk to even when you're having a tough day with lots of headaches. I no longer look at him as someone that I work with to grow the City Pizza brand, but more as a family friend. Building a successful franchise is not just about one person, it's about the whole team that is behind you. With Ryan on my side, the team is complete to open stores all across this great country. I vision a future where I will come pick Ryan up with a helicopter one day, not just for business adventures but personal adventures as well. I believe together we can actually fly!

Thank you,

B. Tony Layeghi (B.A.), Founder





What people are saying about **Team Kaitting**

We couldn't have asked for a better agent to help us find a space for our clinic. From the first meeting with Ryan, we connected instantly - his energy and passion for his work was crystal clear, and he helped make a high pressure, high stress situation, feel so much more manageable. Ryan made himself available to us 24/7, and made it clear that he was only a text or phone call away. He was prompt and punctual when it came to scheduled meetings, and he went above and beyond every step of the way. It is evident that Ryan has been in this game for a long time - he is seasoned, and at the same time, as down-to-earth as you would hope your agent to be. His honesty and integrity shines through in every conversation you have with him, and he truly does have your back from the beginning to the end of the process. We cannot say enough about Ryan, and we are very grateful to have had him support us in this exciting venture.

In good health,

Norine Khalil, MSc RD | Dr. Yaad Shergill, DC | Dr. Elaine Lewis, ND



Ryan is great to do business with. I worked with Ryan over the course of a year to get the lease in place for my custom clothing store in Uptown Waterloo. There were many delays on my end expanding my concept from Fredericton, NB to a new market and Ryan was patient, professional and proactive throughout. This ultimately led to a deal that has made all parties very happy. Ryan is fun to work with, chat with and conduct business with. It is very evident that he is building a business, career, family and overall positive life founded on great values and thinking of others. This authenticity shines through. If you get the opportunity to work with Ryan, take it.

Jeff Alpaugh, Owner





What people are saying about **Team Kaitting**

Guardian Capital has worked with Ryan on several retail leasing deals over the past few years and have found him to be passionate, hard-working and professional. His genuine focus on finding the right fit between Landlord and Tenant has helped generate long-term success at our property. We highly recommend Ryan for his leasing services.

Josh Hamer, Vice President, Acquisitions and Asset Management



Right from our first meeting, it was clear that Ryan had a solid understanding of our business, our market and the commercial real estate market. We were confident he would find the right location, at the right price, to help Sweet Lou's Cookies succeed in the K/W market. We were right! Ryan helped us find the perfect location and negotiated a great deal for our business. We would highly recommend Ryan!

Lou Gazzola, Owner





What people are saying about **Team Kaitting**

Ryan is an amazing agent! Seeing as this was my first time looking to lease a commercial property in a busy center, I had a lot of questions, and Ryan was excellent at answering all of them without hesitation. Not only did he find the ideal location for my business, he was instrumental in helping me negotiate the best terms possible with the landlord.

I am grateful for his support in finding the perfect location for my ice cream business!

Ajoa Mintah, Founder + Maker



It has been a real pleasure working with Ryan since day one. I have two practices in the GTA and was looking for the perfect location to start my first dental office in the Kitchener-Waterloo area. As soon as Ryan and I connected things moved very quickly! He had an excellent off-market opportunity for me already in mind and we set our sights on it. Ryan is not only committed to his work but to the person he is dealing with. The deal was done in record time because he was one hundred percent dedicated to it, reassuring me that things would come together as planned and they did.

I am very grateful to him for making this project to come to life and am looking forward to working with him again in very the near future!

Dr. Lourdes Maqueira DDS , Owner





What people are saying about **Team Kaitting**

Our company has worked with Ryan Kaitting of Cushman & Wakefield Waterloo Region Ltd. for the past five years, during which time Ryan has successfully negotiated five separate transactions for us, two office leasing transactions and three office sales transactions with a third sale currently under contract. We have found Ryan to be very dependable and pleasant to work with. Ryan always presents himself in a professional manner and consistently keeps us abreast of the status of our listed properties. In addition, Ryan provides timely market data and has a good feel for the pulse of the current market as it relates to our properties. This has allowed Ryan the ability to provide our company with prudent pricing recommendations.

We would have no hesitation in recommending Ryan Kaitting as an office leasing and sales representative in the Waterloo Region.

Brian D. Moore, President
KJS Properties Limited



Ryan, thank you for all of your patience and hard work that you put into finding me the next perfect spot for my restaurant concept. I've never worked with an agent as dedicated as you who dug deep to find the best off-market opportunity and negotiated a great deal on my behalf. You are not only my favourite agent, but a loyal and dependable friend that I can always count on. I would love for you to continue to help me grow my business and look forward to doing more work together in the very near future. Thank you again for everything!

Jin Chen, Owner/Operator





What people are saying about **Team Kaitting**

Ryan, thank you for everything you did to help secure a location for Play-A-Latte Café. As new business owners your insights, support and creativity to broker a deal that fit our needs was greatly appreciated. The lengths you went in helping us design the layout of the cafe was amazing. Thanks again!

Ronak & Heather Patel, Owners/Operators



We recently had the pleasure of working with Ryan Kaitting of Cushman & Wakefield Waterloo Region. Ryan proved himself very knowledgeable, patient and accommodating. He made himself available for an additional clarifying questions and walked us through our first purchase of a professional business and commercial lease agreement.

We endorse Ryan wholeheartedly and without reservation. He is more than capable to handle any commercial real estate needs.

Shan Bricker & Marissa Mansz, Owners/Operators





What people are saying about **Team Kaitting**

Ryan Kaitting successfully helped us in building our TELUS/KOODO Mobile dealer brand across multiple markets from London, Kitchener, Waterloo, Hamilton, Mississauga, St. Catharines and Niagara Falls. He exemplifies leadership by example and gave direction that motivates and grows businesses. His balanced approach made him reachable with existing problems and capable of creating new avenues for future growth. He put his clients first and was well prepared for each situation. His experience in the retail industry gave confidence to the clients that worked with him. He has a great sense of humor, and always treats everyone around him with respect. On both a personal and professional level, I would never hesitate to recommend Ryan.

Waleed Salha, President



In our efforts to grow as a company, we needed support to not only find bigger space, but a space that compliments our day-to-day needs and requirements. Ryan was easy to get a hold of, communicate with and quite responsive. He filtered our search by listening to us and understanding our needs. Most importantly, he helped us maneuver the intricacies of a bigger lease and agreement by providing simple breakdown of the lingo. We are excited to get our new space and will definitely recommend him to our colleagues as well!

David Zohouri, MHSc.
CEO & Co-Founder





What people are saying about **Team Kaitting**

Ryan, I would like to thank you for all of your efforts and the tireless support you gave us to get this deal done. Without you I don't think it would have been possible. You are such a dedicated professional who works at a fast pace and still maintains a kind disposition truly showing that you care to ensure that all parties in the deal get the outcome they need. I have never seen such a committed broker to his work like you and it will be my pleasure to deal with you and Cushman & Wakefield on many more projects to come.

Maged Mourad, President



I engaged Ryan Kaitting in Fall 2019 as a highly reputable retail and office broker to assist me with filling some vacancies in two newly purchased and renovated urban buildings I bought in mid-town KW. I had a small lower-level unit in a medical office building I was going to occupy as well as 3,000 SF of main floor shell space with street frontage in a mixed-use building. Despite being faced with a global pandemic, Ryan was able to prospect and attain three excellent tenancies that were a natural fit for the spaces and buildings further adding to the cumulative attraction of health and wellness operators that I had hoped to see and compliment my dental practice on site. Ryan worked tirelessly to ensure that I achieved the best possible results and I couldn't be more pleased with his dedication, creativity, communication and professionalism. I would highly recommend his services to any landlord/developer in need of leasing expertise.

Dr. Ali Farahani, DDS





What people are saying about **Team Kaitting**

Working with Ryan was fantastic. He was easy to work with, thorough and responsive. We always knew he was looking out for our best interests and that we could trust him. We could also contact him with any questions and he would get back to us quickly. Having worked with several other agents prior, we can say that Ryan is definitely a cut above!

Dr. Rahima Hirji

Dr. Deanna Gallo



I first met Ryan on a commercial unit visit as I was looking to open my Optometry practice. From my first meeting with Ryan I felt he would be the perfect broker to work with as he was very professional and had a calm and friendly demeanor. When I happened to come across a location I liked, Ryan was the first person I called. Ryan negotiated my lease through the pandemic with class. I felt in the loop throughout the process and very happy with the end result. When I look to open another location, I will not hesitate to contact Ryan again.

Dr. Jay Gill





What people are saying about **Team Kaitting**

This was my first time renting commercially and Ryan made the process easy to understand. He was always available for any questions I had. What I found most valuable about working with Ryan was that he is really invested in the businesses he works with. He took the time to understand what my goals were, and then worked to help me find the best place to make them happen. He will always be my go-to!

Mira Henderson, Owner/Operator



I had the pleasure of dealing with Ryan during the leasing of my unit. I was hesitant and had a lot of questions. He was always available to answer my questions or address my concerns with patience and professionalism. I would highly recommend Ryan to anyone seeking a commercial property.

Vicky Matheson, Owner/Operator





What people are saying about **Team Kaitting**

I had heard of Ryan through many of our common connections throughout the local food community and got the chance to work with him when I needed to relocate my burger concept to a new site that would suit my unique needs. I had a specific timeline that I wanted to meet, and we ran into many obstacles including a pandemic, difficult landlords and a highly competitive market. When we switched gears from leasing to purchasing Ryan was very patient, always positive, thorough and direct when it came to the market conditions and what we could and could not expect. He identified the perfect opportunity for me to grow my already established business and when it was time to go, he let us know. I'm now an owner as opposed to a tenant and looking forward to taking my business in new directions. I would highly recommend that any restaurant operator looking for assistance in the Waterloo Region to connect with Ryan This guy loves the local food community and is all about it!

Josh Perovic, Owner/Operator



Working with Ryan was truly wonderful. He helped us navigate the waters of finding a new space that was perfect for us. He was patient, knowledgeable and kept us informed during the entire process. Ryan has a true understanding of the market and above all cares about his clients and wants them to find the right fit. We couldn't recommend him more!

Jill & Mica Sadler, Denis Hernandez | Co-owners





What people are saying about **Team Kaitting**

Ryan was incredible to work with from start to finish. As a fairly new business owner I was a bit nervous moving to a big commercial space from a home business, but his friendly and encouraging attitude along with his knowledge on the process put me at ease. I had a hard time finding exactly what I was looking for as my needs were very specific, but Ryan stuck with me and continued to reassure me that the perfect space was out there waiting for me. It turns out he was right, and I just picked up the keys to my dream space. There's no way I could have done this with out his persistence and support!

Megan Goodchild, Owner/Operator



Working with Ryan was the most pleasant and professional experience I've ever had in a business setting. Ryan exceeded expectations of what an incredible agent should be. He was easygoing, forthcoming, honest and courteous throughout this entire experience. After tons of setbacks, Ryan found a creative way to pivot and help us reach a deal. It's been an absolute honour having you in my corner. Thank you, Ryan.

Avraz Majid, Owner/Operator

Herc's Ajax, ON





What people are saying about **Team Kaitting**

For anyone looking for assistance with their commercial real estate needs, I highly recommend Ryan Kaitting with Cushman & Wakefield Waterloo Region Ltd. Ryan is professional, reliable, transparent and above all incredibly knowledgeable in the retail commercial segment. From our initial meeting Ryan displayed he would go the extra mile to help get over any hurdles and he also proved he could be counted on to look out for your best interests. When working with Ryan Kaitting, you will not be disappointed. I highly recommend!

Dennis Garcia, Owner/Operator



We can not thank Ryan Kaitting enough for all of the work he did in helping us find our two new locations. He understood exactly what we were looking for. He is a genuine guy, very professional, friendly and extremely knowledgeable with the current market situation. He went over and above to help us and also connected us to an amazing contractor. We would definitely recommend Ryan to anyone needing a commercial realtor.

Henry and Dianne DeJong, Owners/Operators





What people are saying about **Team Kaitting**

My daughter Vanessa and I worked with Ryan to find a location for our new café. We both felt Ryan went above and beyond to ensure our interests were protected and we both enjoyed his down to earth approach to commercial real estate. We feel he is a true specialist in dealing with smaller entrepreneurs and that he is 100% committed to ensuring his clients get the best deal possible. He has become a friend through the process, and we would both recommend him to anyone we know.

John and Vanessa Bishop, Owners/Operators



Ryan was our very first call when my partner and I decided to sell our business. He quickly became an invaluable resource for all the details involved and was there every step of the way to support us with anything we needed. We could call him anytime with any question and he always had an answer or a recommendation. His help was indispensable to us in the process, and I would highly recommend his services.

Jennifer Appleby-Vines & Sara McMurphy, Owners/Operators





What people are saying about **Team Kaitting**

From my very first email to Ryan, he was incredibly responsive, knowledgeable, friendly, and funny! Within 10 minutes of our first conversation, Ryan emailed me 10 potential properties to consider for leasing, based on our conversation regarding the needs of my practice. What I hadn't anticipated, but so appreciated, was his commitment to connecting me with a great landlord to ensure that I not only had a perfect space to operate, but a comfortable relationship with the building owner. Ryan had so much knowledge about the area, both for office space as well as neighbourhood perks and his sunny personality made what could have been an intimidating process so easy!

Many thanks to Ryan and his team--I would recommend them to anyone looking for commercial space!

Teri Lane, MSW RSW, Founder and Therapist for Thriving Families Counselling



My very specialized medical practice had some highly specific requirements that made finding the right space uncharacteristically difficult. Throughout it all, Ryan relentlessly searched high and low all over Waterloo Region offering creative insight on how to solve problems as they arose; liaised with colleagues; negotiated on my behalf, and ultimately structured a deal that will allow me to realize my dream of expanding my medical practice in the region. A gentleman through-and-through. If you're considering Ryan Kaitting for your commercial realty needs, this one's a no-brainer.

Dr. Cesar E. Orellana, MD



What people are saying about **Team Kaitting**

I cannot express enough how grateful I am for the exceptional service provided by Ryan and his team. From the very beginning, Ryan displayed an unwavering dedication to understanding and supporting our needs. His deep industry knowledge, combined with his unparalleled expertise, enabled him to guide us through complex decisions and make well-informed choices that greatly impacted our business's growth. What truly sets him apart is his genuine passion for seeing us succeed. He always went above and beyond to ensure that we received personalized attention and exceptional support. If you are seeking a dedicated and knowledgeable agent who genuinely cares about the success of your small business, I highly recommend Ryan. With his expertise and unwavering support, he will undoubtedly become a valuable asset to your organization. Trust me, you won't be disappointed.

Monika Kocsis, Clique Organic Salons





For more information, please contact:

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